

AMPERS (ASSOCIATION OF MINNESOTA PUBLIC EDUCATIONAL RADIO STATIONS, INC.) (A Minnesota Not-For-Profit Organization)

FINANCIAL REPORT

JUNE 30, 2023 AND 2022

CONTENTS

	Page
INDEPENDENT AUDITOR'S REPORT	1
FINANCIAL STATEMENTS	
Statements of financial position Statements of activities	3 4
Statements of functional expenses	6
Statements of cash flows	8
Notes to the financial statements	9



INDEPENDENT AUDITOR'S REPORT

Board of Directors Association of Minnesota Public Educational Radio Stations, Inc. St. Paul, Minnesota

Opinion

We have audited the accompanying financial statements of Association of Minnesota Public Educational Radio Stations, Inc. ("the Association") (A Minnesota Not-For-Profit Organization) which comprise the statements of financial position as of June 30, 2023 and 2022, and the related statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Association of Minnesota Public Educational Radio Stations, Inc. as of June 30, 2023 and 2022, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Association and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audits. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements. In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Association's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Boyum - Barenscheer PLLP

Boyum & Barenscheer PLLP Minneapolis, Minnesota April 22, 2024

JUNE 30,		2023	2022
ASSI	ETS		
Cash and cash equivalents	\$	243,855	\$ 202,666
Accounts receivable		110,618	62,187
Pledges and grants receivable		459,140	390,230
Prepaid expenses		4,022	5,120
Total assets	\$	817,635	\$ 660,203
LIABILITIES AN	D NET ASSETS		
LIABILITIES			
Accounts payable	\$	270,225	\$ 142,479
Accrued payroll		69,394	126,898
Deferred revenue		18,710	8,125
Total liabilities		358,329	277,502
NET ASSETS			
Without donor restrictions		309,306	232,701
With donor restrictions		150,000	150,000
Total net assets		459,306	382,701
Total liabilities and net assets	\$	817,635	\$ 660,203

STATEMENTS OF FINANCIAL POSITION

YEAR ENDED JUNE 30, 2023

	hout Donor estrictions	ith Donor	Total		
REVENUE					
Membership dues	\$ 111,000	\$ -	\$	111,000	
Contributions	4,984	-		4,984	
Grants	961,746	-		961,746	
Underwriting, net of discounts	550,604	-		550,604	
Production and research	54,830	-		54,830	
In-kind contributions	8,211	-		8,211	
Interest	159	-		159	
Other income	 11,188	 -		11,188	
Total revenue	1,702,722	-		1,702,722	
EXPENSES					
Program	1,466,811	-		1,466,811	
General & administrative	95,159	-		95,159	
Fundraising	 64,147	 -		64,147	
Total expenses	 1,626,117	 -		1,626,117	
Increase in net assets	76,605	-		76,605	
Net assets, beginning of year	232,701	150,000		382,701	
Net assets, end of year	\$ 309,306	\$ 150,000	\$	459,306	

The Notes to the Financial Statements are an integral part of these statements.

YEAR ENDED JUNE 30, 2022

	thout Donor estrictions	ith Donor	Total		
REVENUE					
Membership dues	\$ 111,000	\$ -	\$	111,000	
Contributions	4,939	150,000		154,939	
Grants	741,780	-		741,780	
Underwriting, net of discounts	518,185	-		518,185	
Production and research	85,010	-		85,010	
In-kind contributions	39,089	-		39,089	
Interest	25	-		25	
Other income	 9,290	 -		9,290	
Total revenue	1,509,318	150,000		1,659,318	
EXPENSES					
Program	1,498,529	-		1,498,529	
General & administrative	97,714	-		97,714	
Fundraising	 66,861	 -	1	66,861	
Total expenses	 1,663,104	 -		1,663,104	
Increase (decrease) in net assets	(153,786)	150,000		(3,786)	
Net assets, beginning of year	386,487	-		386,487	
Net assets, end of year	\$ 232,701	\$ 150,000	\$	382,701	

The Notes to the Financial Statements are an integral part of these statements.

		G	eneral &			
	 Program	Adm	inistrative	Fui	ndraising	Total
Salaries	\$ 242,246	\$	31,460	\$	40,899	\$ 314,605
Payroll taxes	17,896		3,834		3,835	25,565
Retirement plan	6,294		900		1,798	8,992
Employee benefits	46,036		9,865		9,865	65,766
Accounting	-		43,925		-	43,925
Consulting	65,004		-		-	65,004
Telephone	1,200		720		480	2,400
Web services	1,790		-		-	1,790
Broadcast equipment	-		-		-	-
Office equipment	5,307		1,331		2,175	8,81
Music	1,000		-		-	1,00
Meetings	1,168		292		487	1,94
Insurance	6,934		991		1,981	9,90
Other program costs	121,259		-		-	121,25
Station distributions	380,667		-		-	380,66
Program administration	-		-		-	-
Contracted services	552,396		-		-	552,39
Advertising	2,700		-		-	2,70
Travel	993		414		248	1,65
Legal - in-kind	8,211		-		-	8,21
Other	5,710		1,427		2,379	9,51
Total functional expenses	\$ 1,466,811	\$	95,159	\$	64,147	\$ 1,626,11

STATEMENTS OF FUNCTIONAL EXPENSES

The Notes to the Financial Statements are an integral part of these statements.

		G	eneral &			
	 Program	Adm	inistrative	Fu	ndraising	Total
Salaries	\$ 334,271	\$	38,863	\$	50,522	\$ 423,650
Payroll taxes	16,798		3,600		3,600	23,99
Retirement plan	4,706		672		1,344	6,72
Employee benefits	29,003		6,215		6,215	41,43
Accounting	27,161		11,640		-	38,80
Consulting	63,000		-		-	63,00
Telephone	1,262		757		505	2,52
Web services	6,511		-		-	6,51
Broadcast equipment	4,783		-		-	4,78
Office equipment	2,823		710		1,144	4,67
Office supplies	405		101		169	67
Meetings	871		218		363	1,45
Insurance	7,259		1,037		2,074	10,37
Other program costs	235,267		-		-	235,26
Station distributions	311,720		-		-	311,72
Program administration	8,706		-		-	8,70
Contracted services	434,294		-		-	434,29
Advertising	1,425		-		-	1,42
Legal - in-kind	5,863		33,226		-	39,08
Other	2,401		675		925	4,00
Total functional expenses	\$ 1,498,529	\$	97,714	\$	66,861	\$ 1,663,10

STATEMENTS OF FUNCTIONAL EXPENSES

YEARS ENDED JUNE 30,	2023	2022
CASH FLOWS FROM OPERATING ACTIVITIES		
Change in net assets	\$ 76,605 \$	(3,786)
Adjustments to reconcile change in net assets to cash		
provided (used) by operating activities:		
Change in operating assets and liabilities:		
Accounts receivable	(48,431)	16,291
Pledges and grants receivable	(68,910)	(13,646)
Prepaid expenses	1,098	(1,827)
Accounts payable	127,746	(127,929)
Accrued payroll	(57,504)	48,172
Deferred revenue	 10,585	8,125
Net cash provided (used) by operating activities	 41,189	(74,600)
Increase (decrease) in cash and cash equivalents	41,189	(74,600)
Cash and cash equivalents, beginning of year	202,666	277,266
Cash and cash equivalents, end of year	\$ 243,855 \$	202,666

STATEMENTS OF CASH FLOWS

NOTE 1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Nature of Association

The Association of Minnesota Public Educational Radio Stations, Inc. (the Association) is a not-for-profit organization of 18 independent community radio stations in Minnesota. Each station is locally managed and programmed by and for the local communities they serve. The stations primarily serve underserved populations including greater Minnesota, diverse communities, and students.

Basis of accounting

The financial statements of the Association have been prepared on the accrual basis of accounting. This is the method of accounting where revenues are recognized in the period when earned or the unconditional promise to give has been received and expenses are recorded in the period when incurred regardless of whether or not such transactions have been fully settled by the receipt or payment of cash.

Basis of presentation

Financial statement presentation follows the recommendations of ASC 958, *Financial Statements of Not-for-Profit Organizations*. Under ASC 958, the Association is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions.

Use of estimates

The preparation of financial statements in conformity with U.S. generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Actual results could differ from those estimates.

Cash and cash equivalents

The Association considers all highly liquid investments purchased with a maturity of three months or less to be cash equivalents. The Association maintains its cash balance in financial institutions which, at times, may exceed federally insured limits. The Association has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash.

Accounts receivable

Accounts receivable are reported at the amount management expects to collect from outstanding balances. Accounts receivable consist of amounts due for underwriting revenues and production and research services. Accounts receivable are written off when deemed uncollectible. Management determined that there was no need for an allowance at June 30, 2023 or 2022. All accounts receivable at June 30, 2023 and 2022 were due within one year. Accounts receivable balance was \$110,618 at June 30, 2023, \$62,187 at June 30, 2022, and \$78,478 at July 1, 2021.

Pledges and grants receivable

Pledges and grants receivable consists of amounts due on promises to give. Promises to give are reported at net realization value, which approximates fair value. The Organization uses the allowance method to determine uncollectible receivables. The allowance is based on prior years' experience and management's analysis of the outstanding receivables. There was no provision for doubtful pledges as of June 30, 2023 and 2022. Pledges and grants are written off when deemed to be uncollectible.

NOTE 1. (CONTINUED)

Revenue recognition for contributions received and contributions made

The Association accounts for contributions received and contributions made under the guidance provided in ASC 958-605. The guidance provides a framework for determining whether a transaction should be accounted for as a contribution or as an exchange transaction. A primary aspect of this guidance is the determination on whether two parties receive and sacrifice commensurate value to distinguish which guidance should be applied. FASB 958-605, *Not-for-Profit Entities – Revenue Recognition* is followed for revenues determined to be contributions while FASB 606, Revenue from Contracts with Customers is followed for revenues determined to be exchange transactions.

Promises to give

Unconditional promises to give are recognized as revenues or gains in the period received and as assets, decreases of liabilities, or expenses, depending on the form of the benefits received. Conditional promises to give are recognized when the conditions on which they depend are substantially met.

Contribution revenue

Contributions are recognized when the donor makes a promise to give to the Association that is, in substance, unconditional. Contributions that are restricted by the donor are reported as increases in net assets without donor restrictions if the restrictions expire in the fiscal year in which the contributions are recognized. All other contributions with donor restrictions are reported as increases in net assets with donor restrictions. When a restriction expires, these net assets are reclassified to net assets without donor restrictions.

In-kind contributions

Contributed services are recorded as contributions, at their fair value, when the service creates or enhances a non-financial asset, or the service requires specialized skills that would need to be purchased if not provided by donation.

Grants

Conditional promises to give – that is, those with a measurable performance or other barrier and a right of return – are not recognized until the conditions on which they depend have been met. A portion of the Association's revenue is derived from cost-reimbursable state grants, which are conditioned upon the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Association has incurred expenditures in compliance with specific grant provisions. The Association has been awarded cost-reimbursable grants of \$97,177 that have not been recognized as of June 30, 2023, because qualifying expenditures have not yet been incurred. Subsequent to year-end, the Association has also been allocated \$898,500 of cost-reimbursable grants for fiscal year 2024 and \$350,000 of cost reimbursable grants for fiscal year 2025 that have not been recognized as of June 30, 2022, the Association had been awarded cost-reimbursable grants of \$419,288 that had not been recognized as of June 30, 2022. Amounts received prior to incurring qualifying expenditures, if any, are reported as refundable or prepaid advances in the statement of financial position.

Revenue from contracts with customers

The Association accounts for revenue from contracts with customers under the guidance provided in ASC 606. The guidance requires the Association to recognize revenue to depict the transfer of goods or services to customers in an amount that reflects the consideration to which the Association expects to be entitled in exchange for those goods or services. The guidance also requires expanded disclosures related to the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

NOTE 1. (CONTINUED)

Revenue from contracts with customers (continued)

The Association recognizes revenue for membership dues, underwriting, and production and research services under the standards for Revenue from Contracts with Customers (Topic 606).

Membership dues

The Association's membership dues are billed annually for the membership year which runs from July 1 to June 30. These revenues are recognized over a period of time which corresponds with the membership year. In general, membership in the Association provides the member with the ability to better serve their communities by generating revenue, developing and sharing programming, advocating at the state and national level, and actively working to change the narrative regarding historically underrepresented communities through accurate storytelling and reporting. The Association raises revenue for its own operations and for its members stations through corporate donations, underwriting, individual donations, as well as helping to secure state funding. The rates remain consistent year to year and are dependent on whether a station receives state funding. The Association does not generally have uncollectible dues.

Underwriting

Underwriting revenues represent revenue earned by the Association for certain messages aired by their member stations. These revenues are recognized over time in the months the messages are aired by the member stations.

Production and research

Production and research revenues represent revenues earned by the Association for certain content created and produced to be aired by their member stations. These revenues are recognized over time as the content is being created and produced.

Deferred revenue

Certain underwriting revenues are deferred and recognized in the period in which the revenues are earned. Total deferred revenue was \$18,710 at June 30, 2023, \$8,125 at June 30, 2022, and \$0 at July 1, 2021.

Functional allocation of expenses

The financial statements report certain categories of expenses that are attributable to more than one program or supporting function. Therefore, expenses require allocation on a reasonable basis that is consistently applied. The expenses that are allocated include payroll-related costs, professional fees, office, meetings, travel, and insurance, which are allocated according to management's best estimate of efforts and resources expended.

Income taxes

The Association is exempt from federal and Minnesota taxation pursuant to the provisions of Section 501(c)(6) of the Internal Revenue Code and Section 290.05 of the Minnesota Statutes and is only subject to federal and state income taxes on net unrelated business income. Since the Association had no unrelated business taxable income in 2023 or 2022, the accompanying financial statements do not include any provision for federal or state income taxes.

The Association's filings with the Internal Revenue Service are subject to audit. The information returns for the past three years are open to examination. Management has evaluated its tax positions and has concluded that they do not result in anything that would require either recording or disclosure in the financial statements based on the criteria set forth in ASC 740.

NOTE 1. (CONTINUED)

Reclassifications

Certain reclassifications have been made to the fiscal 2022 financial statements to conform with the fiscal year 2023 financial statement presentation. These reclassifications had no effect on net assets or the changes in net assets as previously reported.

NOTE 2. LIQUIDITY AND AVAILABILITY

Financial assets available for general expenditures, that is, without donor or other restrictions limiting their use, within one year of the statement of financial position, comprise the following:

JUNE 30,	2023	2022
Financial assets *	\$ 813,613	\$ 655,083
Less those unavailable for general expenditures within one year, due to: Restricted by donor for purpose and/or time	(150,000)	(150,000)
Financial assets available to meet cash needs for general expenditures within one year	\$ 663,613	\$ 505,083

* Total assets, less nonfinancial assets (prepaids)

As part of its liquidity management, the Association structures its financial assets to be available as its general expenditures, liabilities, and other obligations come due. Management does not anticipate liquidity issues during the year ended June 30, 2024.

NOTE 3. PLEDGES AND GRANTS RECEIVABLE

Pledges and grants receivable consists of the following:

<u>JUNE 30,</u>	2023	2022		
Receivable in less than 1 year	\$ 459,140	\$ 390,230		
Total pledges and grants receivable	\$ 459,140	\$ 390,230		

NOTE 4. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions as of June 30, 2023 and 2022 consists of \$150,000 (\$75,000 of which was also time restricted) to be used to create a statewide diverse news service from March 2022 to March 2024.

NOTE 5. IN-KIND CONTRIBUTIONS

The Association, at times, has professional services contributed and utilized in support of its mission.

For the year ended June 30, 2023, the amount totaled \$8,211 in contributed legal services utilized, which was recorded at estimated fair value based on market prices provided by the attorneys.

For the year ended June 30, 2022, the amount totaled \$39,089 in contributed legal services utilized, which was recorded at estimated fair value based on market prices provided by the attorneys.

NOTE 6. CONCENTRATIONS IN REVENUE AND SUPPORT

The Association relies on a limited number of funding sources for continued support of its programs. Future program activities are dependent on this continued support. The Association received approximately 75% and 70% of its revenues during the years ended June 30, 2023 and 2022, respectively, from the State of Minnesota from multiple grants.

NOTE 7. RETIREMENT PLAN

The Association has a SIMPLE IRA plan covering all eligible employees of the Association. Employer contributions to the plan are set annually by the board of directors at a rate not to be less than 1% of eligible employees' compensation and not to exceed 3% of eligible employees' compensation. Retirement plan contributions of 3% of eligible salaries in 2023 and 2022 amounted to \$8,992 and \$6,722, respectively.

NOTE 8. LINE OF CREDIT

The Association has a \$75,000 revolving line of credit agreement with Wells Fargo which carries an interest rate of prime plus 6.75% (prime at June 30, 2023 was 8.25%) with an annual fee of \$150. The balance at June 30, 2023 and 2022 was \$0.

NOTE 9. SUBSEQUENT EVENTS

In preparing these financial statements, the Association has evaluated subsequent events and transactions for potential recognition or disclosure through April 22, 2024, the date the financial statements were available to be issued.